

HEALTH AUTHORITY OF ANGUILLA
Request for Expressions of Interest (EOI)

(Consulting Services – Firms Selection)

1. The Health Authority of Anguilla (HAA) is seeking HealthCare Strategic Planners to work along with the organization to conduct Enterprise Risk Assessment (ERM) and Strategic Plans (SP) for both its Primary and Secondary Care facilities. Other deliverables will also include Business and Marketing Plans, List of identified Initiatives and a Preliminary Costing of each for Budgeting purposes.
2. The Health Authority of Anguilla (HAA) is an autonomous body providing a full range of services including inpatient and outpatient care as well as specialty and diagnostic services. Our services are further subdivided into both Primary and Secondary Care, where the Secondary is delivered at the Princess Alexandra Hospital and the Primary at five Clinics across the Island.
3. The HAA invites eligible consulting firms/individuals to indicate their interest in providing the consulting services. Interested consultants/individuals should provide information demonstrating that they have the required qualifications and relevant experience to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc).
4. The Expressions of Interest must include the following information that would provide a basis for short listing within the indicated discipline:
 - i) Enterprise/Environmental Risk Assessment in Healthcare Experience
 - ii) HealthCare Economics and Revenue Cycle Management Experience
 - iii) Hospital Designing and Planning, Medical Equipment Planning, Budgeting and Vendor Selection
 - iv) Organizational Transformation and Turnaround
 - v) Accreditation and Evaluation of Services
 - vi) Medical Promotion of Clinical Practices
 - vii) Effective Community Orientation
 - viii) Quality Patient Care
 - ix) Background, General and Overall Experiences in Healthcare Strategic Management and Planning
 - x) Experience on similar assignments in the past five (5) years
 - xi) List of Key Professionals with Qualifications and Necessary Certification
 - xii) Indicate, where applicable, if the engagement was as a principal firm or as a partner in association
 - xiii) Indicate your methodology/approach that will be used to undertake this initiative
5. **Scope of Work:**

These will include but not limited to:

 - (i) Environmental Risk Assessment in relationship to PAHO/WHO guidelines and standards
 - (ii) Strategic Planning based on outcomes from (i) above, mandates from the Government of Anguilla and Operational plans from each internal department
 - (iii) Business Plans to Implement findings plus potentially new Diagnostic Related groups (DRG) – the various procedures and services offered by healthcare
 - (iv) Marketing Plans for the identified Products and Services plus potentially new products such as Health Tourism based on the strategic location of Anguilla, coupled with its almost zero crime rate
 - (v) Project Management Office (PMO) to track, control and implement indicated initiatives
 - (vi) Preliminary costing and budgets of each initiative
 - (vii) Accreditation of the Health Authority. This initiative was previously attempted but needs to be restarted and completed
 - (viii) Establishment of a Foundation that will be used to seek funds, grants and donations in order to continue the implementation of the various identified initiatives and to also sustain preventative maintenance programmes emanating from some initiatives
 - (ix) Ability to help with the sourcing of funds/grants where practicable
6. Submissions from firms/consultants should include copies of registration to practise this discipline.
7. Further information can be obtained at the address below during office hours from 8.00 am – 4.00 pm Monday through Friday or email procurement@haa.ai, or **Tel: 1-264-497-2551**

8. Two (2) hardcopies of the Expressions of Interest must be submitted in English and delivered in “sealed” envelopes to the address below no later than **4.00 pm on 6 March 2015**.

Expression of Interest (EOI)
Procurement Supervisor
Health Authority of Anguilla
P O Box 2004
Pope Hill
Anguilla

9. The HAA reserves the right to accept or reject the Expressions of Interest submitted by a firm/individual without disclosing the reason whatsoever. The HAA will not be held responsible for any costs incurred by the applicant in the preparation and submission of the Expressions of Interest.